

\$5.5M Annual Net Savings to the health plan with sponsored primary care.

A decade-long study of what happens when an employer stops hoping primary care is accessible — and builds it.

APPROACH



Data Quality Review at Member Level



Clinical Expertise



Ongoing Surveillance

RESULTS

- ❶ **\$3,700 net savings per member per year.**
- ❷ **\$2.30 returned for every \$1 invested.**
- ❸ **Average annual net savings to the health plan: \$5.5 million**

OTHER CASE STUDIES

- [Case Study 1](#)
- [Case Study 2](#)

AT A GLANCE

A mid-size manufacturer in semi-rural Wisconsin faced high medical trend, primary care access challenges, high prevalence of diabetes and obesity, and above-average ER utilization and inpatient admissions.

THE FIND

Working with Alliant, they designed and procured an onsite advanced primary care health center in 2013 — selected through a rigorous vendor procurement process.

Alliant conducted an independent matched cohort analysis over three years (2019–2021).

Health Center Users — those receiving at least 50% of primary care at the onsite clinic — were compared against Non-Users on a risk-adjusted basis. Users showed 30% fewer ER visits and 65% fewer inpatient admissions.

THE ALLIANT DIFFERENCE

- Population data analysis to evaluate APC feasibility before committing to capital.
- Feasibility study with projected cost and ROI range.
- Vendor procurement to select best-in-class national health center manager.
- Ongoing independent analytics to validate actual vs. projected results

